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|---------------------|-----------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|
| MINIMUM LEADS       | 800                                                                                                 | 400<br>(150 for Vertical)                                                                                                                                                                              | 200                                                                                                                     |
| VENDOR PARTICIPANTS | 4 to 8                                                                                              | 2 to 6                                                                                                                                                                                                 | 1 to 6                                                                                                                  |
| VENDOR PRESENTS?    | Yes                                                                                                 | Yes                                                                                                                                                                                                    | No                                                                                                                      |
| PRESENTATION LENGTH | 20 minutes + 5 minutes Q&A                                                                          | 20 minutes + 5 minutes Q&A                                                                                                                                                                             | N/A                                                                                                                     |
| DECEMBER            |                                                                                                     |                                                                                                                                                                                                        | <b>12/5:</b> Database Bakeoff: Exploring Modern Database Structures<br><b>12/11:</b> Tracking the Attackers: Ransomware |
| JANUARY             |                                                                                                     | <b>1/13:</b> Identity and Access Management: Keys to Success in 2026                                                                                                                                   | <b>1/16:</b> Ransomware Recap: Heroes, Villains, and Lessons from 2025                                                  |
| FEBRUARY            |                                                                                                     | <b>2/3:</b> How to Responsibly Improve Operations with AI in Public Sector and Education<br><b>2/24:</b> Improving Security, Usability, and Compliance With a Data Governance Framework                |                                                                                                                         |
| MAY                 | <b>5/14:</b> Backupalooza 2026! New Tools Using AI, Immutability, Air Gapping, Automation, and More | <b>5/12:</b> Security Automation: Tips, Tricks, and Tools for Better Security                                                                                                                          | <b>5/22:</b> Common Pitfalls of Data Protection and Disaster Recovery                                                   |
| JUNE                |                                                                                                     | <b>6/9:</b> Best Practices: Supercharging Your Hybrid Cloud Environment<br><b>6/16:</b> Empowering Distributed Workforces: DEX, DaaS, VDI and Other Tools to Level up Your Organization's Productivity |                                                                                                                         |
| JULY                |                                                                                                     | <b>7/7:</b> Securing Identity with Passwordless Authentication<br><b>7/28:</b> Tech Showcase: Assessing and Improving Backup, Data Protection, and Disaster Recovery Capabilities                      |                                                                                                                         |
| SEPTEMBER           | <b>9/10:</b> Artificial Intelligence Showcase: Looking at Now and Into the Future of AI             | <b>9/15:</b> API Security: Monitoring and Securing Application Programming Interfaces<br><b>9/29:</b> Best Practices Series: Implementing Advanced Threat Detection                                    |                                                                                                                         |



**MegaCast**  
BY FUTURE B2B

ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.



**EcoCast**  
BY FUTURE B2B

The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.



**Expert Series**  
BY FUTURE B2B

The Expert Series webinar provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.



SINGLE VENDOR  
WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard ActualTech Media webinar is up to an hour long and carries with it a minimum commitment of 200 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.



CUSTOM WEBINARS

ActualTech Media routinely performs custom online webinars for our clients ranging from small gatherings to large expositions. For all webinars, we provide a project manager, the presentation platform, a moderator, and we can also supply a speaker for you. Whether you want a webinar that's a small as a 30-minute platform demo to as large as a 4-hour extravaganza with a full agenda, we're ready to lend a hand!