

|                     |                                                                                                      |                                                                                                                                                |                                                                                                                                                               |
|---------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| MINIMUM LEADS       | 800                                                                                                                                                                                   | 400<br>(150 for Vertical)                                                                                                                                                                                                         | 200                                                                                                                                                                                                                                              |
| VENDOR PARTICIPANTS | 4 to 8                                                                                                                                                                                | 2 to 6                                                                                                                                                                                                                            | 1 to 6                                                                                                                                                                                                                                           |
| VENDOR PRESENTS?    | Yes                                                                                                                                                                                   | Yes                                                                                                                                                                                                                               | No                                                                                                                                                                                                                                               |
| PRESENTATION LENGTH | 20 minutes + 5 minutes Q&A                                                                                                                                                            | 20 minutes + 5 minutes Q&A                                                                                                                                                                                                        | N/A                                                                                                                                                                                                                                              |
| MARCH               | <div>3/12: Complete Data Protection: Security, Training, Backup, and More</div> <div>3/26: Evolving Each Layer of Your Security Program</div>                                         |                                                                                                                                                                                                                                   | <div>3/6: Protecting AWS, Azure, and Google Cloud: Real World Best Practices</div> <div>3/20: Game-changing Hardware on the Near Horizon: Storage, Processors, Memory, Networking, and More</div>                                                |
| APRIL               |                                                                                                                                                                                       | 4/7: Managing Multicloud Environments: Best Practices and Effective Tools                                                                                                                                                         |                                                                                                                                                                                                                                                  |
| MAY                 |                                                                                                                                                                                       | 5/12: Security Automation: Tips, Tricks, and Tools for Better Security                                                                                                                                                            |                                                                                                                                                                                                                                                  |
| JUNE                | <div>6/11: Tech Showcase Day: Addressing Data Protection and Disaster Recovery Needs</div> <div>6/25: Keeping up with Ransomware: Evolving Defenses to Counter Changing Attacks</div> | <div>6/2: Supercharging Public Sector and Education Technology and Security</div> <div>6/23: Protecting Your Data: A Holistic Approach to Data Security, Data Loss, PII Protection, and More</div>                                | 6/5: Securing What's Outside Your Control: Supply Chain Security, Shadow AI, SBOM, and More                                                                                                                                                      |
| JULY                | 7/30: Managing AI: Tools and Techniques to Secure, Optimize, and Maximize Your AI Initiatives                                                                                         | 7/28: Tech Showcase: Assessing and Improving Backup, Data Protection, and Disaster Recovery Capabilities                                                                                                                          | 7/24: Mastering Backup: Tools, Tips, Tricks, and New Techniques                                                                                                                                                                                  |
| AUGUST              |                                                                                                                                                                                       | <div>8/11: The Cloud-Powered Enterprise: Securing Your Cloud</div> <div>8/18: Upleveling Your Identity and Access Management Solutions</div> <div>8/25: The Power of Data: Enabling Automation and Operational Efficiencies</div> |                                                                                                                                                                                                                                                  |
| SEPTEMBER           | 9/24: Next Level IT: Tools, Products, and Services for Exceptional IT Operations                                                                                                      | 9/15: Improving Security, Usability, and Compliance With a Data Governance Framework                                                                                                                                              | 9/18: Cloud Security Posture: Shrinking the Public, Private, and Hybrid Cloud Attack Surface                                                                                                                                                     |
| OCTOBER             |                                                                                                                                                                                       |                                                                                                                                                                                                                                   | <div>10/9: Protecting and Optimizing Team Collaboration Software: Keeping Slack, Teams, Google and Other Users and Data Safe</div> <div>10/23: Kubernetes and Containers: New Ways to Secure, Back up and Optimize Modern App Environments</div> |

|          |  |                                                                                                                      |  |
|----------|-----------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
| NOVEMBER | 11/19: Tech Showcase Day: Cutting Edge Tech 2027                                  | 11/10: Guide to Cloud Tools: The Products and Services Critical to Cloud Migration, Security, Sustainability, and Success<br>11/17: Solutions and Tools that Use AI to Get More from Your Existing Data | 11/13: Securing Endpoints Through Effective Management, Solutions and Strategies    |
| DECEMBER |                                                                                   | 12/1: Developing Your 2027 Data Security Plan<br>12/15: Building a Governance, Risk, and Compliance Framework                                                                                           | 12/4: Database Bakeoff: Exploring Modern Database Structures                        |



**MegaCast**  
BY FUTURE B2B

ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.



**EcoCast**  
BY FUTURE B2B

The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.



**Expert Series**  
BY FUTURE B2B

The Expert Series webinar provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.



SINGLE VENDOR  
WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard ActualTech Media webinar is up to an hour long and carries with it a minimum commitment of 200 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.



CUSTOM WEBINARS

ActualTech Media routinely performs custom online webinars for our clients ranging from small gatherings to large expositions. For all webinars, we provide a project manager, the presentation platform, a moderator, and we can also supply a speaker for you. Whether you want a webinar that's a small as a 30-minute platform demo to as large as a 4-hour extravaganza with a full agenda, we're ready to lend a hand!