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|---------------------|-----------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------|
| MINIMUM LEADS       | 800                                                                               | 400<br>(150 for Vertical)                                                           | 200                                                                                                  |
| VENDOR PARTICIPANTS | 4 to 8                                                                            | 2 to 6                                                                              | 1 to 6                                                                                               |
| VENDOR PRESENTS?    | Yes                                                                               | Yes                                                                                 | No                                                                                                   |
| PRESENTATION LENGTH | 20 minutes + 5 minutes Q&A                                                        | 20 minutes + 5 minutes Q&A                                                          | N/A                                                                                                  |
| JANUARY             | 1/29: Securing and Protecting Enterprise Cloud Data                               |                                                                                     |                                                                                                      |
| FEBRUARY            |                                                                                   | 2/17: Monitoring and Optimizing a Hybrid Cloud Environment                          |                                                                                                      |
| MARCH               |                                                                                   |                                                                                     | 3/20: Game-changing Hardware on the Near Horizon: Storage, Processors, Memory, Networking, and More  |
| JULY                |                                                                                   |                                                                                     | 7/24: Mastering Backup: Tools, Tips, Tricks, and New Techniques                                      |
| AUGUST              |                                                                                   | 8/25: The Power of Data: Enabling Automation and Operational Efficiencies           |                                                                                                      |
| SEPTEMBER           |                                                                                   |                                                                                     | 9/25: The Complete Ransomware Protection Stack: From Prevention to Detection to Response to Recovery |



**MegaCast**  
BY FUTURE B2B

ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.



**EcoCast**  
BY FUTURE B2B

The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.



**Expert Series**  
BY FUTURE B2B

The Expert Series webinar provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.



SINGLE VENDOR  
WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard ActualTech Media webinar is up to an hour long and carries with it a minimum commitment of 200 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.



CUSTOM WEBINARS

ActualTech Media routinely performs custom online webinars for our clients ranging from small gatherings to large expositions. For all webinars, we provide a project manager, the presentation platform, a moderator, and we can also supply a speaker for you. Whether you want a webinar that's a small as a 30-minute platform demo to as large as a 4-hour extravaganza with a full agenda, we're ready to lend a hand!