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|---------------------|----------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
| MINIMUM LEADS       | 800                                                                                    | 400<br>(150 for Vertical)                                                                                                                                                                                                                                               | 200                                                                                 |
| VENDOR PARTICIPANTS | 4 to 8                                                                                 | 2 to 6                                                                                                                                                                                                                                                                  | 1 to 6                                                                              |
| VENDOR PRESENTS?    | Yes                                                                                    | Yes                                                                                                                                                                                                                                                                     | No                                                                                  |
| PRESENTATION LENGTH | 20 minutes + 5 minutes Q&A                                                             | 20 minutes + 5 minutes Q&A                                                                                                                                                                                                                                              | N/A                                                                                 |
| DECEMBER            | 12/11: Tech Showcase Day: Cutting Edge Tech 2026                                       |                                                                                                                                                                                                                                                                         |                                                                                     |
| FEBRUARY            |                                                                                        | 2/17: Monitoring and Optimizing a Hybrid Cloud Environment                                                                                                                                                                                                              |                                                                                     |
| MARCH               |                                                                                        |                                                                                                                                                                                                                                                                         | 3/6: Protecting AWS, Azure, and Google Cloud: Real World Best Practices             |
| APRIL               |                                                                                        | 4/21: Controlling Cloud Costs: Tech Showcase and Best Practices                                                                                                                                                                                                         | 4/24: Lessons Learned: How Organizations Recover from Ransomware Incidents          |
| MAY                 |                                                                                        | 5/12: Security Automation: Tips, Tricks, and Tools for Better Security                                                                                                                                                                                                  |                                                                                     |
| JUNE                | 6/11: Tech Showcase Day: Addressing Data Protection and Disaster Recovery Needs        |                                                                                                                                                                                                                                                                         |                                                                                     |
| JULY                |                                                                                        |                                                                                                                                                                                                                                                                         | 7/10: Key Differences Between Disaster Recovery and Ransomware Recovery Plans       |
| AUGUST              |                                                                                        | 8/4: Boosting IT Efficiency: How to Do More with Less                                                                                                                                                                                                                   |                                                                                     |
| SEPTEMBER           |                                                                                        | 9/15: API Security: Monitoring and Securing Application Programming Interfaces<br>9/22: Discovery Day: Products and Services That Support Cloud Migration, Security, Sustainability, and Success<br>9/29: Best Practices Series: Implementing Advanced Threat Detection |                                                                                     |
| OCTOBER             | 10/15: Defense in Depth: Building a Robust Ransomware Prevention and Recovery Strategy | 10/6: Turning Your Log and Incident Data into Real-time Security Insights<br>10/27: Transforming Backup and Disaster Recovery with AI and Emerging Techniques                                                                                                           |                                                                                     |

NOVEMBER

|  MegaCast<br><small>BY FUTURE B2B</small> |  EcoCast<br><small>BY FUTURE B2B</small> |  Expert Series<br><small>BY FUTURE B2B</small> |
|----------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|
|                                                                                                                            | 11/3: Taking Identity and Access Management to the Next Level                                                               |                                                                                                                                   |



ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.



The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.



The Expert Series webinar provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.



SINGLE VENDOR  
WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard ActualTech Media webinar is up to an hour long and carries with it a minimum commitment of 200 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.



CUSTOM WEBINARS

ActualTech Media routinely performs custom online webinars for our clients ranging from small gatherings to large expositions. For all webinars, we provide a project manager, the presentation platform, a moderator, and we can also supply a speaker for you. Whether you want a webinar that's a small as a 30-minute platform demo to as large as a 4-hour extravaganza with a full agenda, we're ready to lend a hand!