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| MINIMUM LEADS       | 800                                                                                                                                                                                                                                                          | 150<br>(150 for Vertical)                                                                                                                                                                                                                                                                                                            | 150                                                                                                                                                                                                                                             |
| VENDOR PARTICIPANTS | 4 to 8                                                                                                                                                                                                                                                       | 2 to 6                                                                                                                                                                                                                                                                                                                               | 1 to 6                                                                                                                                                                                                                                          |
| VENDOR PRESENTS?    | Yes                                                                                                                                                                                                                                                          | Yes                                                                                                                                                                                                                                                                                                                                  | No                                                                                                                                                                                                                                              |
| PRESENTATION LENGTH | 20 minutes + 5 minutes Q&A                                                                                                                                                                                                                                   | 20 minutes + 5 minutes Q&A                                                                                                                                                                                                                                                                                                           | N/A                                                                                                                                                                                                                                             |
| JUNE                |                                                                                                                                                                                                                                                              | 6/25: Keeping up with Ransomware: Evolving Defenses to Counter Changing Attacks                                                                                                                                                                                                                                                      | 6/27: Securing What's Outside Your Control                                                                                                                                                                                                      |
| JULY                | 7/16: Data Center Plugfest 2025                                                                                                                                                                                                                              | 7/17: Securing Identity with Passwordless Authentication<br>7/23: Improving Operational Efficiency with AI<br>7/30: Tech Showcase: Assessing and Improving Backup, Data Protection, and Disaster Recovery Capabilities<br>7/31: Shutting the Front Door on Ransomware: Tools, Trends, and Tips for Eliminating Attacker Entry Points | 7/25: Key Differences Between Disaster Recovery and Ransomware Recovery Plans: Getting Ready for Both                                                                                                                                           |
| AUGUST              | 8/20: Cloud Security Fest 2025!                                                                                                                                                                                                                              | 8/6: Securing Cloud Environments<br>8/13: The Modern Security Portfolio: The Toolset Organizations Need Now<br>8/21: Tech Showcase Day: Azure Virtual Desktop<br>8/27: Securing & Protecting SaaS Applications                                                                                                                       | 8/15: The 101 Course: Keeping Data Safe and Recoverable Through Improved Resilience<br>8/29: Artificial Intelligence State of Play 2025: An IT Leader's Guide to the Players, Projects, and Tools that Enterprises Need to Know About Right Now |
| SEPTEMBER           | 9/4: Artificial Intelligence Showcase: Looking at Now and Into the Future of AI<br>9/10: Next Level IT: Tools, Products, and Services for Exceptional IT Operations<br>9/25: Defense in Depth: Building a Robust Ransomware Prevention and Recovery Strategy | 9/11: API Security: Monitoring and Securing Application Programming Interfaces<br>9/17: Discovery Day: Products and Services That Support Cloud Migration, Security, Sustainability, and Success<br>9/24: Enterprise Architecture: The Emerging Leader Landscape                                                                     | 9/5: Cloud Security Posture: Shrinking the Public, Private, and Hybrid Cloud Attack Surface<br>9/19: Exploring the Intersection of Data, Storage, and AI                                                                                        |
| OCTOBER             | 10/15: Enterprise Lockdown 2026: Everything to Know About Securing Everything from Endpoints to the Cloud to your Supply Chain to APIs                                                                                                                       | 10/2: Microsoft 365 & Azure Security<br>10/9: Supporting and Enabling Modern Applications<br>10/22: Healthcare TechCheck: Streamlining Healthcare IT<br>10/30: Transforming Backup and Disaster Recovery with AI                                                                                                                     | 10/17: Going on the Offensive: Implementing a Pentesting Strategy<br>10/24: Kubernetes and Containers: New Ways to Secure, Back Up, and Optimize Modern App Environments                                                                        |

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| NOVEMBER | <b>11/12:</b> Assessing Next Generation IT Tools, Products, and Services                                           | <b>11/4:</b> Agentic AI<br><b>11/6:</b> Taking Identity and Access Management to the Next Level<br><b>11/18:</b> Supercharging Public Sector and Education Technology and Security<br><b>11/20:</b> Guide to Cloud Tools: The Products and Services Critical to Cloud Migration, Security, Sustainability, and Success | <b>11/7:</b> First Steps After a Ransomware Attack: How to Recover from an Attack and Prevent Future Ones<br><b>11/14:</b> Best Practices Series: Securing and Protecting Microsoft Active Directory and Entra ID |
| DECEMBER | <b>12/3:</b> Tech Showcase Day: Master of Disaster 2026<br><b>12/11:</b> Tech Showcase Day: Cutting Edge Tech 2026 | <b>12/4:</b> Identity and Access Management: Key Tools and Strategies<br><b>12/9:</b> AI Strategies for 2026 You Should Plan for Now<br><b>12/10:</b> Automating Security: Taking Advantage of New Methods, Tools and AI Capabilities<br><b>12/16:</b> Enterprise Backup and Recovery Summit                           | <b>12/5:</b> Database Bakeoff: Exploring Modern Database Structures<br><b>12/17:</b> Ransomware 2026: Applying 2025's Lessons to Reduce Risk                                                                      |



**MegaCast**  
BY FUTURE B2B

ActualTech Media's MegaCast themed tech webinars have been proven to be a leading way by which business and technical decision makers educate themselves on technologies and what's available to them in the market.

These multi-vendor virtual events offer viewers back-to-back presentations from 6 to 8+ vendors that have a story to tell around the theme of the event.



**EcoCast**  
BY FUTURE B2B

The EcoCast is a webinar that provides a variety of more targeted-focus themes. With 2 to 6+ vendor/companies participating and a minimum of event registrations.

They are a perfect way to tell a receptive audience about your product or service.



**Expert Series**  
BY FUTURE B2B

The Expert Series webinar provides clients with the ultimate "set-it-and-forget-it" turnkey experience. We provide expert-level content, give you a sponsorship shout-out, and present a slide to our audience about your solution.



SINGLE VENDOR  
WEBINAR PROGRAMS

In addition to the multi-vendor webinars on our schedule, we're happy to help you execute your next webinar. A standard ActualTech Media webinar is up to an hour long and carries with it a minimum commitment of 200 registrations. We provide a project manager, the platform, moderation services, and can even speak on the webinar as independent experts. We've performed dozens of highly successful webinars for a number of happy clients! If you have a webinar need, please contact us.



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ActualTech Media routinely performs custom online webinars for our clients ranging from small gatherings to large expositions. For all webinars, we provide a project manager, the presentation platform, a moderator, and we can also supply a speaker for you. Whether you want a webinar that's a small as a 30-minute platform demo to as large as a 4-hour extravaganza with a full agenda, we're ready to lend a hand!